



BONUS/TRADITIONAL FIXED ANNUITIES Summary

Updated July 6, 2018

Accuracy is never guaranteed since rates and features change frequently.

| Traditional Fixed Annuities July 6, 2018 | Product / 1st Year Bonus Interest Rate (Incl. Bonus) | Free Withdrawal/Minimum Premium State Availability | Issue Ages Surrender Charges/Riders | Street Commission |
|--|---|---|--|---|
| American Equity Investment Life Insurance Company | | | | A.M. Best (A-) Excellent |
| RateShield 7, 10 | | Free Withdrawal: 10% of contract value annually, starting year 2. Systematic W/D & RMD Immediately. | Issue Ages: 18-80 Q/NQ Surrender Charges: (7 year) 9.2 - 9.2 - 8.2 - 7.2 - 6.2 - 5.2 - 4.1 - 0% (10 year) 9.2 - 9.2 - 8.2 - 7.2 - 6.2 - 5.2 - 4.1 - 3.1 - 2.1 - 1.0 - 0% Riders: NCR-100*, TIR-100* IncomeShield, Opt. MVA DB = AV | 7 Year 5.00% Ages 0-75 3.75% Ages 76-80 10 Year 5.50% Ages 0-75 4.10% Ages 76-80 |
| | Non-MVA MVA | Minimum Premium: \$5,000 Q/NQ Maximum Premium: \$1,500,000 ages 18-69 \$1,000,000 ages 70-74 \$750,000 ages 75-80 | | |
| RateShield 7 | 1.80% 1.95% | | | |
| RateShield 10 | 1.95% 2.15% | STATES NOT APPROVED: CA, NY MVA NOT APPROVED: FL | | |
| MGIR is 1.00% *Included for annuitants under age 75 at issue! Surrender charges and rider availability may vary by state. | | | | |
| RateShield 10+ | | Free Withdrawal: 10% of contract value annually, starting year 2. Systematic W/D & RMD Immediately. | Issue Ages: 18-80 Q/NQ Surrender Charges: 9.1 - 9.1 - 8.5 - 7.5 - 6.5 - 5.5 - 4.5 - 3.4 - 2.3 - 1.1 - 0% | 5.50% Ages 0-75 4.10% Ages 76-80 |
| 5% Premium Bonus on Total 1st Year Premium(s) | | Minimum Premium: \$5,000 Q/NQ Maximum Premium: \$1,500,000 ages 18-69 \$1,000,000 ages 70-74 \$750,000 ages 75-80 | Riders: NCR-100*, TIR-100* IncomeShield, Opt. MVA DB = AV | |
| 1.45% Non-MVA 1.65% MVA Bonus Vesting Schedule: 0 - 10 - 20 - 30 - 40 - 50 - 60 - 70 - 80 - 90 - 100% | | STATES NOT APPROVED: CA, NY MVA NOT APPROVED: FL | | |
| MGIR is 1.00% *Included for annuitants under age 75 at issue! Bonus vesting schedule, surrender charges and rider availability may vary by state. | | | | |
| American National Insurance Company | | | | A.M. Best (A) Superior S&P (A) Strong |
| WealthQuest® Citadel 5 Diamond (SPDA) | | Free Withdrawal: Starting in year 1, 10% of the annuity value at beginning of each contract year. | Issue Ages: 0-85 Q/NQ Surrender Charges: (5 Year) 7 - 7 - 7 - 6 - 5 - 0% no MVA Riders: NCR, TIR DB = AV | 3.00% Ages 0-80 2.00% Ages 81-85 |
| 1% Interest Rate Enhancement for First Year* | | Minimum Premium: \$5,000 Q/NQ Maximum Premium: 1 million w/o home office approval | | |
| 1st Year Rate 3.40% | | STATES NOT APPROVED: Available in all 50 States | | |
| Base Rate Years 1-2 2.40% | | | | |
| Initial contributions of \$100,000+ receive an additional 10 basis points for the life of the contract. *1% interest rate enhancement on all premium payments received in the first year for one year. Rates subject to change for new issues at any time. On full surrender, minimum surrender value is return of premiums paid, less any cumulative withdrawals. Minimum guaranteed interest rate will vary by state. | | | | |
| WealthQuest® Citadel 7 Diamond (FPDA) | | Free Withdrawal: Starting in year 1, 10% of the annuity value at beginning of each contract year. | Issue Ages: 0-85 Q/NQ Surrender Charges: (7 Year) 7 - 7 - 7 - 6 - 5 - 4 - 2 - 0% no MVA Riders: NCR, LIR, TIR DB = AV | 3.50% Ages 0-80 2.50% Ages 81-85 |
| 2% Interest Rate Enhancement for One Year* | | Minimum Premium: \$2,000 Q - \$5,000 NQ Maximum Premium: 1 million w/o home office approval | | |
| 1st Year Rate 4.50% | | STATES NOT APPROVED: Available in all 50 States | | |
| Base Rate Years 1-2 2.50% | | | | |
| Initial contributions of \$100,000+ receive an additional 10 basis points for the life of the contract. *2% interest rate enhancement on all premium payments received in the first 36 months of the contract for one year. Rates subject to change for new issues at any time. On full surrender, minimum surrender value is return of premiums paid, less any cumulative withdrawals. Minimum guaranteed interest rate will vary by state. | | | | |
| Century Plus (SPDA) | | Free Withdrawal: Starting in year 1, 10% of the annuity value at beginning of each contract year. | Issue Ages: 0-80 Q/NQ Surrender Charges: (10 Year) 10 - 9 - 8 - 7 - 6 - 5 - 4 - 3 - 2 - 1 - 0% + MVA No MVA, Surrender Charges vary - CA Riders: NCR, LIR, TIR DB = AV | 5.00% Ages 0-75 3.00% Ages 76-80 |
| 5% Interest Rate Enhancement for One Year* | | Minimum Premium: \$5,000 Q/NQ Maximum Premium: 1 million w/o home office approval STATES NOT APPROVED: MD, NJ, NY, WA, WI | | |
| 1st Year Rate 7.50% | | | | |
| Base Rate Years 1-2 2.50% | | | | |
| Initial contributions of \$100,000+ receive an additional 10 basis points for the life of the contract. *5% interest rate enhancement on all premium payments received in the first year for one year. Rates subject to change for new issues at any time. On full surrender, minimum surrender value is return of premiums paid, less any cumulative withdrawals. Minimum guaranteed interest rate will vary by state. | | | | |
| Although we make every effort to keep this information current, we cannot guarantee the accuracy of the listed rates and state approvals. Prior to solicitation, please contact us or the carrier to verify this information. Please remember this is only a partial list of the products and companies that we represent. AGENT USE ONLY. | | | | |

| Traditional Fixed Annuities July 6, 2018 | Product / 1st Year Bonus Interest Rate (Incl. Bonus) | Free Withdrawal/Minimum Premium State Availability | Issue Ages Surrender Charges/Riders | Street Commission |
|--|---|---|--|---|
| EquiTrust Life Insurance Company® | | | | A.M. Best (B++) Good |
| ChoiceFour® (SPDA) ET-SPA-2000(11-04) with Liquidity & MVA Options 1.50% Premium Bonus on all 1st Year Premium(s) First Year Yield 4.25% Minimum Guaranteed Rate First Year Rate 2.75% 2.00% Additional premiums allowed in First Year | | Free Withdrawal: Interest only first contract year. 10% of account value after first year. Minimum Premium: \$10,000 NQ/Q Maximum Premium: 1 million w/o home office appr. STATES NOT APPROVED: NY | Issue Ages: 0-85 Q/NQ Surrender Charges: (6 Year) 12 - 11 - 10 - 9 - 8 - 7 - 0% +- MVA Different in CA, FL, OH & NV Riders: NCR*, TIR DB = AV | 5.50% Ages 0-80 4.125% Ages 81-85 |
| Base contract available (without Liquidity and/or MVA options) with different rates, surrender charges and free withdrawal options. Call for details. *NCR may not be available in all states or for all issue ages. Not available in MA. | | | | |
| National Western Life | | | | A.M. Best (A) Excellent |
| NWL Protector One® (FPDA) (01-1129-11 & state variations) 1% Additional First Year Interest 1st Year Yield 3.75% Base Rate 2.75% | | Free Withdrawal: 10% of Accumulation Account, once annually, including 1st Policy Year; Cumulative to 50%. Or Systematic Interest (\$100 min each payment) Minimum Premium: \$5,000 Q/NQ Maximum Premium: \$500,000 w/o home office approval STATES NOT APPROVED: AK, CA, DE, IN, MA, MN, MO, NJ, NY, OR, PA, WA | Issue Ages: 0-75 Q 0-85 NQ Surrender Charges: (10 Year) 10 - 10 - 9 - 9 - 7 - 5 - 5 - 5 - 5 - 0% +- MVA FL- Different schedule and no MVA Riders: DB = AV | 8.50% Ages 0-65 Q/NQ 7.00% Ages 66-75 Q/NQ 4.75% Ages 76-85 NQ only (Diff. - CT, MD, NV, OH, SC, TX, UT) Years 2-6: 3.00% Ages 0-65 2.00% ages 66-75 Q/NQ 1.00% Ages 76-85 NQ only |
| 1% Guaranteed Minimum Interest Rate. Additional premiums - minimum \$100. | | | | |
| NWL Accumulator Five® (FPDA) (01-1131-11 & state variations) 5% Additional First Year Interest 1st Year Yield 7.75% Base Rate 2.75% | | Free Withdrawal: 10% of Accumulation Account, once annually, including 1st Policy Year; Cumulative to 30%. Or Systematic Interest (\$100 min each payment) Minimum Premium: \$5,000 Q/NQ Maximum Premium: \$500,000 w/o home office approval STATES NOT APPROVED: AK, CA, CT, DE, FL, IN, MA, MN, MO, MT, NJ, NV, NY, OR, PA, TX, WA | Issue Ages: 0-75 Q 0-85 NQ Surrender Charges: (10 Year) 10 - 10 - 9 - 9 - 7 - 5 - 5 - 5 - 5 - 0% +- MVA Riders: Accidental Death Benefit DB = AV | 5.50% Ages 0-65 Q/NQ 4.50% Ages 66-75 Q/NQ 2.25% Ages 76-85 NQ only (Diff. in MD, NV, OH, SC, TX, UT) Years 2-6: 1.75% Ages 0-65 1.25% ages 66-75 Q/NQ 0.75% Ages 76-85 NQ only |
| 1% Guaranteed Minimum Interest Rate. Additional premiums - minimum \$100. Accidental Death Benefit Issue Ages 0-74. Maximum benefit payable \$250,000 | | | | |
| NWL Prevail Seven® (SPDA) (01-1132-11 & state variations) 7% Additional First Year Interest 1st Year Yield 9.75% Base Rate 2.75% | | Free Withdrawal: 10% of Accumulation Account, once annually, including 1st Policy Year. Or Systematic Interest (\$100 min each payment) Minimum Premium: \$5,000 Q/NQ Maximum Premium: \$500,000 w/o home office approval STATES NOT APPROVED: AK, CA, CT, DE, FL, IN, MA, MN, MO, MT, NJ, NY, OR, PA, VT, UT, WA | Issue Ages: 0-75 Q 0-85 NQ Surrender Charges: (10 Year) 10 - 10 - 9 - 9 - 8 - 7 - 6 - 5 - 5 - 0% +- MVA Riders: Medical Stay Waiver DB = AV | 4.00% Ages 0-60 Q/NQ 3.50% Ages 61-75 Q/NQ 0.50% Ages 76-85 NQ only (Diff. in MD, NV, OH, SC, TX,) |
| 1% Guaranteed Minimum Interest Rate. Additional premiums - minimum \$100. Medical Stay Waiver Issue Ages 0-75. | | | | |
| Reliance Standard Life Insurance Company | | | | A.M. Best (A+) Superior |
| Apollo - MVA & SP (SPDA) 2% Additional First Year Interest MVA 1st Year Yield 5.05% Base Rate 3.05% SP 1st Year Yield 4.90% Base Rate 2.90% | | 4% Annuitization Bonus Free Withdrawal: Systematic withdrawal of interest or 10% annual withdrawal beginning in first year. Minimum Premium: \$5,000 NQ/Q Maximum Premium: \$500,000 w/o home office approval STATES NOT APPROVED: MVA - AL, MD, MN, MT, NY, OR, TX, UT, VT, WA SP - AL, MT, NY | Issue Ages: 0-85 Q/NQ Surrender Charges: MVA (5 Year) 9 - 8 - 7 - 6 - 5 - 4 - 2 - 0% +- MVA SP (5 Year) 9 - 8 - 7 - 6 - 5 - 4 - 2 - 0% no MVA Riders: NCR DB = AV | Ages 0 - 75 4.00% Ages 76 - 80 3.20% Ages 81 - 85 2.40% |
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